Question and Answer

Solar Works DC-The District's Low Income Solar Photovoltaic Systems Installation and Job Training Program RFA

- Q1. Is it possible to propose edits and clarifications to the client contract provided as a template? For example, the template attached to the RFA currently states "at least one" de-installation/re-installation will be provided when in fact our policy is up to one. We'd also like to incorporate our financing partner into the actual client contract if possible, rather than using a separate transfer agreement. We would like to propose that the template contract language can be modified and finalized as a "project deliverable" after award, together with other key documents such as marketing materials, contracts and other agreements, warranties, and training materials, as set forth in the RFA but would like to confirm.
- **A1.** There may be an opportunity to amend the template for the client contract since Solar Works DC is a unique program. A determination will be made at a later date once the grant is awarded in September.
- **Q2.** The RFA says that "If the Applicant has identified a project partner, it must include a letter of intent from the collaborating organization(s) Under the grant terms and conditions, any grant-related work or activity that is contracted, subcontracted or subgranted must be in compliance with applicable District laws, including business licensing requirements and documentation of the partner's tax exempt status." If a third-party owner and financing partner, which may provide operations & maintenance services, for example, is not a tax exempt entity, is "documentation of the partner's tax exempt status" not applicable?
- **A2.** The proposal should include all applicable documentation.
- **Q3.** Would it be at all possible to obtain some sort of preliminary compliance review of our current insurance coverages and limits to determine whether we will need to purchase additional coverages, as this affects our organizational budget?
- **A3.** Please propose your initial budget as outlined. If you prefer to factor in additional coverage, you may do so. A budget modification can be made once the grant is awarded in September.
- **Q4.** Is a separate O&M plan required or can we cross-reference the O&M specified in the DOEE template homeowner contract?
- **A4.** There is no need to submit a separate O&M plan unless this is your preference. The grantee awarded will need to adhere to program guidelines and use program documents as required. There will be an opportunity for further conversation about applicable documents once the grant is awarded.